

# JOHN ASKER

Associate Professor of Economics, Stern School of Business, NYU

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## Contact Information (USA):

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## Education:

Harvard University: PhD, June 2004, AM, June 2002  
PhD Thesis Title: “*Essays on Exclusive Dealing and Procurement*”  
Thesis Committee: Professors Ariel Pakes (Primary Advisor), Alvin Roth and Julie Mortimer  
Australian National University, Bachelor of Economics 1<sup>st</sup> Class Hons & University Medal, 1999

## Research Fields:

Primary fields: Industrial Organisation, Antitrust, Auctions and Procurement  
Secondary fields: Microeconomic Theory, Applied Econometrics, Banking, Public Finance

## Positions Held:

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| Sept. 2010 onwards | Stern School of Business, NYU, Associate Professor of Economics (w/ tenure)    |
| Sept. 2011 onwards | Jules I. Backman Faculty Fellow  |
| April 2009 onwards | National Bureau of Economic Research, Faculty Research Fellow                  |
| Sept. 2004-2010    | Stern School of Business, NYU, Assistant Professor of Economics                |
| Mar-May 2006       | Chief of Staff to the Parliamentary Secretary to the Prime Minister, Australia |
| 2001 to 2004       | Harvard Business School, Research Associate                                    |
| 2001 to 2004       | Leverett House, Harvard University, Resident Tutor in Economics                |
| March-June, 1999   | Centre for International Economics, Canberra, Economist                        |
| Dec. 1997 –Dec. 98 | Reserve Bank of Australia, Cadet   |

## Visits:

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|---------------------|---|
| Nov. 2011           | Federal Trade Commission  |
| Oct. 2011           | Harvard Economics Dept.   |
| Oct. '08 to May '09 | New York Federal Reserve Bank   |
| Mar-Apr. 2008       | Center for the Study of Industrial Organization, Northwestern Economics Dept. |
| July-Dec. 2006      | Australian National University RSSS   |
| Sept-Dec. 2006      | Melbourne Business School   |

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## Publications: (available at <http://pages.stern.nyu.edu/~jasker/>)

1. “A Study of the Internal Organization of a Bidding Cartel”, *American Economic Review*, 100(3), 724-762, 2010.
2. “Competition and the Structure of Vertical Relationships in Capital Markets”, (with Alexander Ljungqvist), *Journal of Political Economy*, 118(3), 599-647, 2010.
3. “Subsidies, Entry and the Distribution of R&D Investment”, (with Mariagiovanna Baccara), *International Journal of Industrial Organization*, 28(3), 254-270, 2010.
4. “Procurement When Both Price and Quality Matter”, (with Estelle Cantillon), *RAND Journal of Economics*, 41(1), 1-34, 2010.
5. “Bidding Rings”, *New Palgrave Dictionary of Economics Online*, 2010.
6. “Leniency and Post-Cartel Market Conduct: Preliminary Evidence from Parcel Tanker Shipping”, *International Journal of Industrial Organization (Papers and Proceedings of E.A.R.I.E. Conference 2009)*, 28(4), 407-414, 2010.
7. “Subsidizing (and Taxing) Business Procurement”, *Journal of Public Economics*, 92(7), pp 1630-1643, 2008.

8. "Properties of Scoring Auctions", (with Estelle Cantillon), *RAND Journal of Economics*, 39(1), pp. 69-85, 2008.
9. "Teaching Auction Strategy using Experiments administered via the Internet", (joint with Brit Grosskopf, Carl N. McKinney, Muriel Niederle, Alvin E. Roth and Georg Weizsäcker) *Journal of Economic Education*, 35(4), pp 330-342, 2004.
10. "Bidding up, Buying out and Cooling-off: An examination of auctions with withdrawal rights", *Economic Theory*, v16(3), pp. 585-611, 2000.  
[Reprinted in Cason, Timothy and Charles Noussair (Eds), *Advances in Experimental Markets*, Springer-Verlag, Berlin, pp 131-158, 2001]

**Working Papers:** (available at <http://pages.stern.nyu/~jasker/>)

1. Diagnosing Foreclosure Due to Exclusive Dealing
2. Exclusive Minimum Resale Price Maintenance (with Heski Bar-Isaac)
3. Comparing the Investment Behavior of Public and Private Firms (with Joan Farre Mensa and Alexander Ljungqvist)
4. Productivity Volatility and the Misallocation of Resources in Developing Countries (with Allan Collard-Wexler and Jan De Loecker)

**Book Review:**

1. Review of "An Introduction to Auction Theory" by Flavio M. Menezes and Paulo K. Monteiro, *Economic Record*, 2007, 83, pp.104-05.

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**Teaching:**

Administrative: Co-coordinator of the Economics PhD Program at Stern, since 8/2010

PhD Students: Ali Yurukoglu (2009, Stanford Graduate School of Business)  
(Graduation Year, Matthew Grennan (2010, U. Toronto, Rotman School of Business)  
Initial Placement) Anna Ingster (2010, Auburn University)  
Hong Luo (2011, Harvard Business School)  
Joan Farre Mensa (2011, Harvard Business School)  
Lai Jiang (2012, UBC, Sauder School of Business)

In The Classroom:  
Since Spring '05 Firms and Markets (MBA Micro), NYU Stern [mean rating last 5 classes: 6.8/7];  
Industrial Organisation (PhD); Strategy I (PhD); Managerial Economics (MBA, at Melbourne Business School, 2006)

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**Other Professional Activities and Service:**

Academic Journals Editor, *Journal of Industrial Economics*, since 6/2010  
Associate Editor, *RAND Journal of Economics*, since 1/2012  
Associate Editor, *International Journal of Industrial Organization*, 8/2009-1/2012  
Excellence in Refereeing Award 2009 and 2010, *American Economic Review*  
Active referee for economics journals, and also occasionally for marketing, finance and management journals.

Committees: NYU Stern PhD Research Funding Committee (08/09/10)  
NYU Stern PhD Admissions Oversight Committee (08/09/10)  
NYU Stern Center on Global Economy and Business, Advisory Board and  
Coordinator of Commerce, Regulation and Trade Research Group (2011, onward)  
Various departmental recruitment committees.

Conferences: NYU Stern IO day, 2008-10, (co-organizer, with Heski Bar-Isaac)  
NBER Winter IO Workshop, 2009, 2012 (discussant)  
NBER Winter IO Workshop 2011 (co-organizer, with Tom Hubbard)

EARIE 2011, 2012 (member of scientific committee)

Other: Panelist at Federal Trade Commission internal session on empirical issues related to resale price maintenance actions post-*Leegin* (May 2009).

Expert witness: *Airbus v. Boeing* (for EU), 2006-2010

Consultant: ICAP Ocean Tomo, 2011

Over 90 invited seminars, conference talks and conference discussions.

**Awards:**

2011 Association of Competition Economics Prize for the Best Paper in Competition Economics published in previous year for '*A Study of ... a Bidding Cartel*'

2005 EARIE, Young Economist Award for '*Diagnosing Foreclosure...*'

1999-2004 Harvard Merit Fellowship, Graduate Society Summer Fellowship, Harvard Grant

1998 John Logan Plastic Palm Tree Prize for Mathematical Economics

1996 Ann Downer Memorial Prize in Law

**Personal Info:**

Citizenship: United Kingdom & Australia

Residency: United States of America (Green Card)