

Open Access List: Fall 2012 Registration*

***Below is a list of Business Core Non-Stern Sections.
Students may register for these courses on their assigned date and time.**

Stern Course ID	Business Core	Prerequisites
ACCT-UB 1.001	Principles of Financial Accounting	One semester of course work at NYU
ACCT-UB 1.006	Principles of Financial Accounting	One semester of course work at NYU
ACCT-UB 1.007	Principles of Financial Accounting	One semester of course work at NYU
ACCT-UB 1.009	Principles of Financial Accounting	One semester of course work at NYU
FINC-UB 2.001	Foundations of Finance	1. Stat-UB 103 Statistics for Business Control & Regression / Forecasting Models OR Stat-UB 1 Statistics for Business Control AND Stat-UB 3 Regression / Forecasting Models OR Econ-UA 18 Statistics OR Econ-UA 19 Regression and Forecasting Models 2. Econ-UB 1 Microeconomics OR Econ-UA 2 Economic Principles II OR Econ-UA 5 Introduction to Economic Analysis 3. Sophomore standing 4. <u>Co-requisite:</u> Acct-UB 1 Principles of Financial Accounting
MGMT-UB 1.001	Management and Organizations	Sophomore standing
MGMT-UB 1.005	Management and Organizations	Sophomore standing
MKTG-UB 1.001	Introduction to Marketing	Sophomore standing
MKTG-UB 1.006	Introduction to Marketing	Sophomore standing
MKTG-UB 1.009	Introduction to Marketing	Sophomore standing
MKTG-UB 1.010	Introduction to Marketing	Sophomore standing
MKTG-UB 1.011	Introduction to Marketing	Sophomore standing

***The following is a list of Stern courses that students may register for on designated date & time.**

STERN COURSE ID	COURSE NAME	OPEN ACCESS DATE & TIME	Prerequisites
ACCOUNTING (ACCT-UB)			
ACCT-UB 2.001	Principles of Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 2.002	Principles of Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 2.003	Principles of Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 2.004	Principles of Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 2.005	Principles of Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 3.001	Financial Statement Analysis	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 3.002	Financial Statement Analysis	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 3.003	Financial Statement Analysis	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore standing
ACCT-UB 4.001	Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore Standing (This class is a full semester course, not to be confused with Acct-UB 2)
ACCT-UB 4.002	Managerial Accounting	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Sophomore Standing (This class is a full semester course, not to be confused with Acct-UB 2)
ACCT-UB 21.001	Financial Reporting & Analysis	20-Apr	1. Acct-UB 3 Financial Statement Analysis AND 2. Sophomore standing
ACCT-UB 22.001	Accounting for Mergers & Acquisitions	20-Apr	1. Acct-UB 3 Financial Statement Analysis AND 2. Junior standing
ACCT-UB 23.001	Financial Modeling and Analysis	20-Apr	1. Acct-UB 1 Principles of Financial Accounting AND 2. Finc-UB 2 Foundations of Finance
FINANCE (FINC-UB)			
FINC-UB 7.001	Corporate Finance	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 7.002	Corporate Finance	20-Apr	Finc-UB 2 Foundations of Finance

FINC-UB 7.003	Corporate Finance	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 7.004	Corporate Finance	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 8.001	Advanced Corporate Finance	20-Apr	Finc-UB 7 Corporate Finance
FINC-UB 22.001	Risk Management in Financial Institutions	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 22.002	Risk Management in Financial Institutions	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 23.001	Topics in Emerging Financial Markets	20-Apr	1. Finc-UB 2 Foundations of Finance AND 2. Econ-UB 238 International Economics
FINC-UB 23.002	Topics in Emerging Financial Markets	20-Apr	1. Finc-UB 2 Foundations of Finance AND 2. Econ-UB 238 International Economics
FINC-UB 26.001	Debt Instruments	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 26.002	Debt Instruments	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 30.001	International Financial Management	20-Apr	1. Finc-UB 7 Corporate Finance AND 2. Econ-UB 11 Economics of Global Business OR Econ-UA 238 International Economics
FINC-UB 30.002	International Financial Management	20-Apr	1. Finc-UB 7 Corporate Finance AND 2. Econ-UB 11 Economics of Global Business OR Econ-UA 238 International Economics
FINC-UB 39.001	Real Estate Finance	20-Apr	1. Finc-UB 2 Foundations of Finance AND <u>Co-requisite:</u> Finc-UB 7 Corporate Finance
FINC-UB 41.001	Equity Valuation	20-Apr	Finc-UB 7 Corporate Finance
FINC-UB 43.001	Futures & Options	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 43.001	Futures & Options	20-Apr	Finc-UB 2 Foundations of Finance
FINC-UB 50.001	Mergers, Acquisitions & Restructuring	20-Apr	Finc-UB 7 Corporate Finance
FINC-UB 66.001	Hedge Fund Strategies	20-Apr	Finc-UB 7 Corporate Finance
INFORMATION SYSTEMS (INFO-UB)			

INFO-UB 1.001	Info Tech in Business & Society	20-Apr	Sophomore Standing
INFO-UB 1.002	Info Tech in Business & Society	20-Apr	Sophomore Standing
INFO-UB 1.003	Info Tech in Business & Society	20-Apr	Sophomore Standing
INFO-UB 1.004	Info Tech in Business & Society	20-Apr	Sophomore Standing
INFO-UB 1.005	Info Tech in Business & Society	20-Apr	Sophomore Standing
INFO-UB 22.001	Designing & Developing Web-Based Systems	20-Apr	Sophomore Standing
INFO-UB 38.001	Social and Digital Media Analytics	20-Apr	Sophomore Standing
STATISTICS AND ACTUARIAL SCIENCE (STAT-UB)			
STAT-UB 1.001	Statistics for Business Control	1-Aug	MATH-UA 121 Calculus or higher
STAT-UB 3.001	Regress/Forecasting Model	1-Aug	STAT-UB1 Statistics for Business Control or Equivalent
STAT-UB 3.002	Regress/Forecasting Model	1-Aug	STAT-UB1 Statistics for Business Control or Equivalent
STAT-UB 8.001	Applied Stochastic Processes for Financial Models	20-Apr	STAT-UB 103 Statistics for Business Control and Regression & Forecasting Models OR ECON-UA 19 Regression and Forecasting Models OR STAT-UB 3 Regression and Forecasting Models OR ECON-UA 18 Statistics
STAT-UB 14.001	Intro Theory of Probability	20-Apr	1. MATH-UA 121 Calculus AND 2. MATH-UA 122 Calculus II AND Suggested: STAT-UB 103 Statistics for Business Control and Regression & Forecasting Models
STAT-UB 17.001	Regression and Multivariate Data Analysis	20-Apr	STAT-UB 103 Statistics for Business Control and Regression & Forecasting Models OR ECON-UA 19 Regression and Forecasting Models OR STAT-UB 3 Regression and Forecasting Models OR ECON-UA 18 Statistics
STAT-UB 18.001	Forecast Time Series Data	20-Apr	STAT-UB 103 Statistics for Business Control and Regression & Forecasting Models OR ECON-UA 19 Regression and Forecasting Models OR STAT-UB 3 Regression and Forecasting Models OR ECON-UA 18 Statistics

STAT-UB 27.001	Mathematics of Investment	20-Apr	1. MATH-UA 121 Calculus AND 2. MATH-UA 122 Calculus II AND Suggested: FINC-UB 2 Foundations of Finance
STAT-UB 103.001	Statistics for Business Control & Regression / Forecasting Models	1-Aug	Math-UA 121 Calculus or higher OR Calc AB 4 or higher OR Calc BC 4 or higher OR Math-AD 110 Calculus
STAT-UB 103.002	Statistics for Business Control & Regression / Forecasting Models	1-Aug	Math-UA 121 Calculus or higher OR Calc AB 4 or higher OR Calc BC 4 or higher OR Math-AD 110 Calculus
STAT-UB 103.003	Statistics for Business Control & Regression / Forecasting Models	1-Aug	Math-UA 121 Calculus or higher OR Calc AB 4 or higher OR Calc BC 4 or higher OR Math-AD 110 Calculus
ECONOMICS (ECON-UB)			
ECON-UB 210.001	Economics of Sex, Drugs & Rock N Roll	20-Apr	Econ-UB 1 Microeconomics OR Econ-UA 2 Economic Principles II
ECON-UB 231.001	Economics in Transition	20-Apr	1. Econ-UB 1 Microeconomics OR Econ-UA 2 Economic Principles II AND 2. Sophomore Standing (Students will learn and use advanced mathematical tools. Prior knowledge of and comfort with calculus and linear algebra will be helpful.)
ECON-UB 234.001	Advanced Topics in Modern Macroeconomics	20-Apr	ECON-UB 11 Economics of Global Business OR ECON-UA 238 International Economics
MANAGEMENT AND ORGANIZATIONS (MGMT-UB)			
MGMT-UB 7.001	Managing People & Teams at Work	20-Apr	1. MGMT-UB 1 Management and Organizations AND 2. Sophomore Standing
MGMT-UB 21.001	Managerial Skills	20-Apr	1. MGMT-UB 1 Management and Organizations AND 2. Sophomore Standing
MGMT-UB 23.001	Women in Business Leadership	20-Apr	1. MGMT-UB 1 Management and Organizations AND 2. Sophomore Standing
MGMT-UB 30.001	Negotiation & Consensus Building	20-Apr	1. MGMT-UB 1 Management and Organizations AND 2. Sophomore Standing
MGMT-UB 85.001	Patterns of Entrepreneurship	20-Apr	1. MGMT-UB 1 Management and Organizations AND 2. Sophomore Standing
MARKETING (MKTG-UB)			
MKTG-UB 2.001	Consumer Behavior	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing

MKTG-UB 2.002	Consumer Behavior	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
MKTG-UB 3.001	Advertising Management	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
MKTG-UB 9.001	Marketing Research	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore Standing AND 3. STAT-UB 103 Statistics for Business Control & Regression / Forecasting Models or ECON-UA 18 Statistics or Stat-UB 3 Statistics for Business control or ECON-UA 19 Regression and Forecasting Models
MKTG-UB 20.001	Film Distribution & Finance	20-Apr	Sophomore Standing
MKTG-UB 22.001	Movie Marketing	20-Apr	Sophomore Standing
MKTG-UB 22.002	Movie Marketing	20-Apr	Sophomore Standing
MKTG-UB 40.001	Entertainment & Media Industries	20-Apr	Sophomore Standing
MKTG-UB 40.002	Entertainment & Media Industries	20-Apr	Sophomore Standing
MKTG-UB 40.003	Entertainment & Media Industries	20-Apr	Sophomore Standing
MKTG-UB 40.004	Entertainment & Media Industries	20-Apr	Sophomore Standing
MKTG-UB 40.005	Entertainment & Media Industries	20-Apr	Sophomore Standing
MKTG-UB 46.001	Globalization of the Entertainment Industry	20-Apr	Sophomore Standing
MKTG-UB 46.001	Globalization of the Entertainment Industry	20-Apr	Sophomore Standing
MKTG-UB 47.001	Sports Marketing	20-Apr	Sophomore Standing
MKTG-UB 49.001	Business of Producing	20-Apr	Sophomore Standing
MKTG-UB 49.002	Business of Producing	20-Apr	Sophomore Standing
MKTG-UB 49.003	Business of Producing	20-Apr	Sophomore Standing
MKTG-UB 54.001	Data-Driven Decision Making	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing

MKTG-UB 55.001	Brand Strategy (formerly Strategic Marketing Planning & Management)	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore Standing AND Suggested: At least two advanced marketing courses
MKTG-UB 56.001	Digital Strategic Marketing	20-Apr	Sophomore Standing
MKTG-UB 60.001	New Product Development	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
MKTG-UB 64.001	International Marketing Mgmt	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
MKTG-UB 64.002	International Marketing Mgmt	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
MKTG-UB 85.001	Luxury Marketing	20-Apr	1. MKTG-UB 1 Introduction to Marketing AND 2. Sophomore standing
OPERATIONS MANAGEMENT (OPMG-UB)			
OPMG-UB 1.001	Operations Mangement	20-Apr	1. STAT-UB 103 Stats for Business Control and Regression & Forecasting Models or Econ-UA 18 Statistics or Econ-UA 19 Regression and Forecasting Models or Stat-UB 3 Regression/Forecasting Models AND 2. Sophomore Standing
OPMG-UB 1.002	Operations Mangement	20-Apr	1. STAT-UB 103 Stats for Business Control and Regression & Forecasting Models or Econ-UA 18 Statistics or Econ-UA 19 Regression and Forecasting Models or Stat-UB 3 Regression/Forecasting Models AND 2. Sophomore Standing
OPMG-UB 1.003	Operations Mangement	20-Apr	1. STAT-UB 103 Stats for Business Control and Regression & Forecasting Models or Econ-UA 18 Statistics or Econ-UA 19 Regression and Forecasting Models or Stat-UB 3 Regression/Forecasting Models AND 2. Sophomore Standing
OPMG-UB 1.004	Operations Mangement	20-Apr	1. STAT-UB 103 Stats for Business Control and Regression & Forecasting Models or Econ-UA 18 Statistics or Econ-UA 19 Regression and Forecasting Models or Stat-UB 3 Regression/Forecasting Models AND 2. Sophomore Standing
OPMG-UB 1.005	Operations Mangement	20-Apr	1. STAT-UB 103 Stats for Business Control and Regression & Forecasting Models or Econ-UA 18 Statistics or Econ-UA 19 Regression and Forecasting Models or Stat-UB 3 Regression/Forecasting Models AND 2. Sophomore Standing
MULTIDISCIPLINARY (MULT-UB)			
MULT-UB 5.001	Casing Method: Data Analysis & Presentation	20-Apr	Sophomore Standing
MULT-UB 7.001	Decision Models	20-Apr	1. OPMG-UB 1 Competitive Advantage from Operations AND 2. Junior standing

MULT-UB 15.001	Competitive Analysis	20-Apr	1. Econ-UB 1 Microeconomics or Econ-UA 2 Economic Principles II AND 2. Sophomore standing
MULT-UB 17.001	Supply Chain Management	20-Apr	OPMG-UB 1 Competitive Advantage from Operations
MULT-UB 20.001	Game Theory	20-Apr	Sophomore Standing
MULT-UB 48.002	Entertainment Law	20-Apr	Sophomore Standing
MULT-UB 48.002	Entertainment Law	20-Apr	Sophomore Standing
MULT-UB 86.001	Entrepreneurship & Law In Practice	20-Apr	Sophomore Standing
MULT-UB 230.001	Global Macroeconomics	20-Apr	ECON-UB 11 Economics of Global Business OR ECON-UA 238 International Economics
MULT-UB 301.001	Launch!: Business Start-up Seminar	20-Apr	Sophomore Standing